# Director - Head of Guernsey

**Assurance and Advisory** 

Are you an experienced Assurance and Advisory professional with a passion for entrepreneurship and a desire to take your career to the next level?

Baker Tilly Channel Islands Limited is seeking a dynamic and motivated Director to spearhead the development of our Guernsey office and embark on a journey toward equity ownership.



#### Qualifications

- Professional qualification in accounting (ACCA, ACA, or equivalent) with a strong background in Assurance and Advisory and the ability to gain a practising certificate.
- Extensive experience in a senior-level role within a reputable professional services firm.
- Proven track record in business development, client relationship management, and team leadership.
- Exceptional knowledge of Guernsey's regulatory framework and business landscape.
- Strong communication, interpersonal, and negotiation skills.



## Path to Equity Ownership

At Baker Tilly Channel Islands Limited, we believe in recognising and rewarding exceptional talent.

This role comes with a defined path to equity ownership, offering you the opportunity to share in the success you help create



#### **Application Process**

To apply, please submit your CV and a cover letter outlining your relevant experience and why you're the perfect candidate for this role.

Email your application to mail@bakertilly.je

#### About us

Baker Tilly Channel Islands Limited is a leading provider of audit, tax, and advisory services, serving clients across the Channel Islands. With a commitment to excellence and innovation, we are expanding our presence to Guernsey, and we're looking for an Associate Director to lead this exciting venture.

#### **Role Overview**

As a Director of Baker Tilly Channel Islands and Head of Guernsey for Assurance and Advisory, you will play a pivotal role in physically establishing and growing our Guernsey office. You will be responsible for setting up operations, building a talented team, and developing strong client relationships to compliment those we already have. Reporting directly to the Channel Islands Managing Director, you will contribute to the strategic direction of the firm while maintaining our high standards of service delivery.

## **Key Responsibilities**

- Lead the setup and establishment of the Guernsey office, including recruitment, infrastructure setup, marketing and regulatory compliance.
- Build and manage a high-performing team of assurance and advisory professionals.
- Develop and execute business development strategies to attract and retain clients, fostering long-term relationships.
- Provide expert advice to clients on complex financial and regulatory matters, delivering exceptional service and insights.
- Be a key part of the Channel Islands senior leadership team to drive growth and achieve business objectives.
- Mentor and coach team members, fostering a culture of learning and professional development.

## Why Join Us?

- Be part of a pioneering team launching our presence in Guernsey.
- Shape the future of the office and influence its growth trajectory.
- Enjoy a competitive compensation package, including future equity ownership.
- Benefit from continuous learning and professional development opportunities.
- Thrive in a collaborative and inclusive work environment.

If you're a visionary leader with a strong background in Assurance and Advisory, ready to make your mark by setting up and leading our Guernsey office, we want to hear from you.

